UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

January 31, 2024

Date of Report (Date of earliest event reported)

Essential Properties Realty Trust, Inc.

(Exact name of registrant as specified in its charter) 001-38530

(Commission File Number)

82-4005693

(IRS Employer Identification No.)

08540

Maryland

(State or other jurisdiction of

incorporation)

902 Carnegie Center Blvd., Suite 520 Princeton, New Jersey

| (Address of principal executive offices) | | (Zip Code) | | | |
|---|--|--|--|--|--|
| Registrant's telephone number, including area code: (609) 436-0619 | | | | | |
| Check the appropriate box below if the Form 8-K fil provisions: | ing is intended to simultaneously satisf | y the filing obligations of the registrant under any of the following | | | |
| ☐ Written communications pursuant to Rule 425 | under the Securities Act 17 CFR 230.42 | 25) | | | |
| ☐ Soliciting material pursuant to Rule 14a-12 und | • , | * | | | |
| ☐ Pre-commencement communications pursuant | to Rule 14d-2(b) under the Exchange A | act (17 CFR 240.14d-2(b)) | | | |
| □ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c)) | | | | | |
| Securities registered pursuant to Section 12(b) of the Title of Each Class Common stock, \$0.01 par value | Act: Trading Symbol(s) EPRT | Name of Each Exchange on Which Registered New York Stock Exchange | | | |
| Indicate by check mark whether the registrant is an err or Rule 12b-2 of the Securities Exchange Act of 1934 | | Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) | | | |
| Emerging growth company \square | | | | | |
| If an emerging growth company, indicate by check ma revised financial accounting standards provided pursua | | e the extended transition period for complying with any new or et \Box | | | |
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Item 7.01 — Regulation FD Disclosure.

On January 31, 2024, Essential Properties Realty Trust, Inc. provided an update on fourth quarter 2023 business activities, as outlined below, that it intends to use from time to time in meetings with investors. Additionally, the Company announced that its total pipeline of potential investments under purchase and sale agreement or letter of intent was \$265 million, with an estimated cash yield of 8.1%.

Potential acquisitions are subject to customary closing conditions, including the completion of due diligence, and, in the case of properties subject to letters of intent, negotiation of definitive purchase and sale agreements, and there can be no assurance that these acquisitions and dispositions will be completed on the terms described above or at all.

| Investment Activity | 4Q'23 | Full Year 2023 |
|--|-----------------|-----------------|
| Investment Volume | \$314.9 million | \$1.0 billion |
| Number of Transactions | 43 | 126 |
| Property Count | 93 | 293 |
| Average Investment per Unit | \$3.0 million | \$3.1 million |
| Weighted Average Cash Cap Rate | 7.9% | 7.6% |
| Weighted Average GAAP Cap Rate | 9.1% | 8.9% |
| Weighted Average Lease Escalation | 1.9% | 1.9% |
| % Subject to Master Lease | 72% | 68% |
| % Sale-leaseback Transactions | 97% | 99% |
| % Existing Relationship | 96% | 85% |
| % Required Financial Reporting (Tenant/Guarantor) | 100% | 100% |
| Rent Coverage Ratio | 3.3x | 3.5x |
| Weighted Average Lease Term | 17.6 years | 18.3 years |
| Disposition Activity | 4Q'23 | Full Year 2023 |
| Net Proceeds | \$30.6 million | \$138.0 million |
| Number of Properties Sold | 9 | 52 |
| Weighted Average Cash Cap Rate (excluding vacant properties and sales subject to | | |
| a tenant purchase option) | 6.6% | 6.3% |
| Capital Markets Activity — Forward Equity | | 4Q'23 |
| Forward ATM Sales during Quarter | | 1,937,450 |
| Weighted Average Price per Share—Net | \$24.19 | |
| Expected Net Proceeds | | \$46.9 million |
| Forward Shares Unsettled as of December 31, 2023 (1) | | 5,778,363 |
| Weighted Average Price per Share—Net | | \$22.60 |
| Value of Unsettled Forward Equity | | \$130.6 million |

⁽¹⁾ Includes all ATM sales completed in 4Q'23 and 3,840,913 shares of common stock sold on a forward basis in our September 2023 equity offering.

The information set forth in this item 7.01 and in the attached Exhibit 99.1 is being "furnished" and shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of Section 18, nor shall it be deemed incorporated by reference into any filing of the company under the Securities Act of 1933, as amended, or the Exchange Act, whether made before or after the date hereof, regardless of any general incorporation language in any such filing.

Item 9.01 — Financial Statements and Exhibits.

(d) Exhibits. The following exhibit is being filed herewith:

| Exhibit No. | Description | | |
|-------------|--|--|--|
| 104 | Cover Page Interactive Data File (embedded within the Inline XBRL document). | | |
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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

| Date: January 31, 2024 | ESSENTIAL PROPERTIES REALTY TRUST, INC. | |
|------------------------|---|---|
| | By: | /s/ Mark E. Patten |
| | | Mark E. Patten |
| | Execut | tive Vice President, Chief Financial Officer, Treasurer |
| | | and Sacratary |